

HEALTH QUARTERLY STATEMENT AS OF June 30, 2004 OF THE CONDITION AND AFFAIRS OF THE

Preferred Health Partnership of Tennessee, Inc.

NAIC Group Code	1253 ,	1253	NAIC Co	mpany Code	95749	Employer's ID Number	62-1546662
Organized under the Laws of	Current Period)	(Prior Period) Tennessee		State of Domicil	le or Port of Entry	Te	nnessee
Country of Domicile	Ur	ited States of America	,		····,		
Licensed as business type:	Life, Accident & Hea	alth[]	Property/Casualty[] Vision Service Corpora Is HMO Federally Qua		Health Mai	ledical & Dental Service or In ntenance Organization[X]	demnity[]
Date Incorporated or Organize	Other[]	01/01/1994	is fillo redetally Qua		. Ј mmenced Business	01/	01/1994
Statutory Home Office		1420 Centerpoint	Blvd.			Knoxville , TN 37932	
Main Administrative Office		(Street and Numb		' 1420 Center	noint Blud	(City, or Town, State and Zip Coo	de)
Main Administrative Office		=		(Street and		(
		oxville, TN 37932 n, State and Zip Code)				(865)670-7282 (Area Code) (Telephone Nu	mber)
Mail Address		1420 Centerpoint		,		Knoxville, TN 37932	2
Primary Location of Books and	I Records	(Street and Number or F	7.O. Box)		Centerpoint Blvd.	(City, or Town, State and Zip	Code)
	Knoxv	lle, TN 37932		(Stre	eet and Number)	(865)670-7282	
Internet Mark Mark Address		n, State and Zip Code)				(Area Code) (Telephone Nu	mber)
Internet Website Address							
Statutory Statement Contact		Melissa R (Name)	Anderson			(865)670-7282 (Area Code)(Telephone Number)((Extension)
		s1@covhlth.com				(865)470-7461	
Policyowner Relations Contact	١,	fail Address)		1420 (Centerpoint Blvd.	(Fax Number)	
	Knoxy	lle, TN 37932		(Stre	eet and Number)	(865)470-7470	
		n, State and Zip Code)				(Area Code) (Telephone Number)	(Extension)
	Michael Mo Randolph I	uman Creed Kay Dudley Jurphree Lowry MD eph McMahon Jr. MD owiski Spezia	IRECTORS OI	R TRUSTE	ES Thomas Rowe B Daniel J. David M Marvin H. Eichor Kenneth Frederi Michael Earl Mito Francis H. Olmst Sandra Mathy #	MD n sk Luckman MD shell MD	
State of Tenne. County of Kno							
Lance I (Prin Pr	of the said reporting enti- exed or referred to, is a erefrom for the period e aw may differ; or, (2) tha espectively. Furthermo- ing differences due to el ignature) K. Hunsinger ited Name) esident (Title) b before me this	y, free and clear from any full and true statement of inded, and have been com t state rules or regulations re, the scope of this attest	liens or claims thereon, exc all the assets and liabilities of oleted in accordance with the require differences in report ation by the described offices sed statement. The electron (Signatu Jeffery S. C (Printed N Chief Financi (Title)	rept as herein stated, and of the condition a le NAIC Annual State thing not related to accers also includes the nic filing may be require) Collake ame) al Officer ong? ne amendment nu	, and that this statemen and affairs of the said re ement Instructions and counting practices and related corresponding of uested by various regula	t, together with related exhibits, so eporting entity as of the reporting p Accounting Practices and Procedi procedures, according to the best electronic filing with the NAIC, who	chedules and beriod stated above, ures manuals of their en required, that enclosed statement.
				r of pages attache	ed	5	

(Notary Public Signature)

NAIC Company Code NAIC Group Code	95749 1253		
•		vafarrad Haalth Dartmarahin of Tannaa	nee Inc
Reporting Entity Name Domiciled in	Tennessee	referred Health Partnership of Tenness (State)	see, iiic.
Mailing Address:		420 Centerpoint Blvd., Knoxville, TN	37932
Annual Statement Contact:	Melissa R Anderson	(865)670-7282-	manders1@covhlth.com
Timidal Statement Somasti	(Name)	Telephone No.	E-mail Address
	, 2004	AFFIDAVIT OF FILING AND FINANCIAL STATEMENT ATTESTATION	
for the reporting period stated at entity, has been sent to the Nativelectronic file are an exact and conformation required to be submoduling. Additionally, the officers of the areporting entity, and that for the the said reporting entity, free and schedules and explanations the affairs of the said reporting entity and have been completed in acceptant that (1) state law may diff	pove and that the corresponding to conal Association of Insurance Co complete duplicate of the stateme (tited only to the reporting entity)'s bove identified reporting entity, but reporting period stated above, all diclear from any liens or claims the rein contained, annexed or referred as of the reporting period stated cordance with the NAIC Annual S	rue and correct electronic file reflecting mmissioners, according to their instruction filed with the reporting entity's dome domestic state. eing duly sworn, each depose and say of the described assets in the above refereon, except as therein stated, and the dot is a full and true statement of all the above, and of its income and deduction that the dot is a full and true statement leature.	mailing date above, a true and correct statement g the statement for the above named reporting stions. The statement and the corresponding estic state, except as to schedules, exhibits and that they are the described officers of the said eferenced statement were the absolute property of nat the statement, together with related exhibits, the assets and liabilities and of the condition and constherefrom for the period ended on that date, Practices and Procedures manual, except to the not related to accounting practices and procedures,
(Signature) Lance K. Hunsinge		(Signature) Jeffery S. Collake	- (Signature) Jeffery S. Collake
(Printed Name)	71	(Printed Name)	Printed Name)
President		Secretary	Chief Financial Officer
			(Signature)
			Melissa Anderson
			(Printed Name)
			Witness
Subscribed and sworn to before	e me this		
day of	2004		
uay or	, =007		
(Notary Signature) My Commission Expires:			

Report #2A: TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES

Report #2A: TENNCARE OPERATIONS STATEM	ENT OF REVENUES	AND EXPENSE	:s 	
	Current	Year	Previous Year	
	Current Period	Year to Date Total	Total	
Member Months	0	0	186	
REVENUES:				
TennCare Capitation	0	0	195,632	
2. Investment	627,254	1,153,268	3,614,841	
3. Other Revenue	0	0	135	
State Admin Revenue	15,761	232,828	1,249,104	
4. TOTAL REVENUES (Lines 1 to 3)	643,015	1,386,096	5,059,712	
EXPENSES:				
Medical and Hospital Services:				
5. Capitated Physician Services	0	0	(17,895)	
6. Fee-For-Service Physician Services	0	0	0	
7. Inpatient Hospital Services	(0)	89,059	(31,017)	
8. Outpatient Services	0	0	0	
9. Emergency Room Services	0	0	0	
10. Mental Health Services	0	0	0	
11. Dental Services (Capitated & FFS)	0	0	0	
12. Vision Services (Capitated, FFS & Opthamology)	0	0	0	
13. Pharmacy Services (Capitated & FFS)	0	(65)	(1,287,199)	
14. Home Health Services	0	0	0	
15. Chiropractic Services	0	0	0	
16. Radiology Services	0	0	0	
17. Laboratory Services	0	0	0	
18. Durable Medical Equipment Services	0	0	0	
19. Transportation Services (Capitated)	0	0	0	
20. Outside Referrals	0	0	0	
21. Medical Incentive Pool and Withhold Adjustments	0	0	0	
22. Occupancy, Depreciation, and Amortization	0	0	0	
23. Other Medical and Hospital Services (Provide Detail)				
Surgery - Orthopedic - FFS Office	0	0	0	
MCO Delegated Services	0	0	0	
Allergy & Immunology FFS Office & Other	0	0	0	
Counselors/Therapists	0	0	0	
Otolaryngology - FFS Office	0	0	0	
Anesthesiology - FFS Hosp & Other	0	0	0	
Gastroenterology	0	0	0	
Preventive Medicine	0	0	0	
Ped Emergency Medicine - FFS Hospital	0	0	0	
IBNR	0	0	0	
Risk Share	0	0	2,589,946	
24. Subtotal (Lines 5 to 23)	(0)	88,994	1,253,835	
25. Reinsurance Expenses Net of Recoveries	0	0	0	
LESS:	0			
26. Copayments	0	0	0	
27. Subrogation	0	0	0	
27a Recoveries	262,152	369,288	704,659	
28. Coordination of Benefits	0	0	0	
29. Subtotal (Lines 26 to 28)	262,152	369,288	704,659	
30. TOTAL MEDICAL AND HOSPITAL (Lines 24 and 25 less 29)	(262,152)	(280,295)	549,176	

Report #2A (Continued): TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES				
	Current	Year	Previous Year	
	Current Period	Year to Date Total	Total	
Administration				
Administration: 31. Compensation (Including Allocated Costs)	2,293,766	4 570 024	0.711.421	
32. Marketing (Including Allocated Costs)	2,293,766	4,570,024 3,340	9,711,431 6,931	
33. Premium Tax Expense	103,714	206,934	440,775	
34. Occupancy, Depreciation and Amortization (Including Allocated Costs)	223,471	431,167	948,249	
35. Other Administration (Provide detail)	223,471	401,107	340,243	
Printing	52,925	128,623	271,087	
Rent/Utilities	0	0	0	
Franchise, Excise & Property Taxes	0	0	0	
Postage	69,682	152,901	153,139	
Legal Fees	700	2,377	6,993	
Liquidated Damages	316,100	616,740	1,203,280	
Outside Services	110,281	210,546	329,948	
Board & Committee Fees	0	0	0	
Auditing, actuarial and other consulting services	0	0	0	
Books & Subscriptions	495 2,883	856	3,328	
Dues, Fees & Licenses Education & Seminars	2,003	3,222 2,498	53,148 2,134	
Meals & Entertainment	2,190 553	2,496 828	2,134 1,627	
Office Supplies	312	354	1,622	
Minor Equipment	0	0	1,022	
Travel	2,512	3,651	6,068	
Wellness Program	2,512	0,001	0,000	
Leases & Rentals of equipment	0	0	0	
Repairs/Maintenance Agreements	0	387	902	
Telephone/Beepers/Cellular Phones	19	46	124	
Temp/Contract Personnel	6,641	13,128	56,759	
Provision for Loss Contracts	0	0	0	
Risk Banding Reserve	0	0	(4,053,559)	
Program Run Out Expense	0	0	0	
State Admin Revenue	(5,169,948)	(10,113,803)	(17,059,131)	
Miscellaneous Expense	1,314	1,785	655,976	
Total DIRECT Expenses	(1,979,703)	(3,764,396)	(7,259,147)	
Other ALLOCATED Expenses (Provide detail)				
Rent/Utilities	132,840	263,984	568,844	
Printing	51,071	58,919	141,915	
Postage	58,036	145,264	413,518	
Legal Fees	93,165	186,194	189,293	
Outside Services	362,874	690,216	954,943	
Board & Committee Fees	33,345	66,973	89,638	
Survey Fees	28,889	69,758	65,330	
Telephone/Beepers/Cellular Phones	50,606	110,137	240,337	
Books & Subscriptions	53,720	73,297	82,708	
Minor Equipment	2,596	49,913	43,690	
Computer Supplies	0	0	289	
Dues, Fees & Licenses	141,003	167,218	356,822	
Education & Seminars	10,413	18,087	58,092	
Meals & Entertainment	9,349	16,277	28,996	
Office Supplies	22,561	45,609	129,773	
Travel	23,780	41,777	78,995	
Miscellaneous Expense	41,875	78,536	279,965	
Franchise, Excise & Property Taxes & Sales/Use Tax	47,453	94,907	108,812	
Insurance	97,750	184,741	387,966	
Leases & Rentals of equipment	25,683	60,321	145,200	
Repairs/Maintenance Agreements	128,053	218,197 0	538,554	
Relocation Expense Total Training and Orientation Total	0	0	13,692	
Temp/Contract Personnel	II II	-	873,620	
Covenant Management Fees	155,275 409,363	305,345 818,726	1,468,156	
-	·	·		
Total ALLOCATED Expenses	1,979,703	3,764,396	7,259,148	
36. TOTAL ADMINISTRATION (Lines 31 to 36)	(0)	(0)	0	
FIT & Excise Tax	0	0	1,295,965	
37. Total Other Expenses:	0	0	1,295,965	
•				
38. TOTAL EXPENSES (Lines 30 and 37 and 37A)	(262,152)	(280,295)	1,845,141	
39. NET INCOME (LOSS) (Line 4 less Line 38)	905,167	1,666,391	3,214,571	

Report #2A: TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES

Report #2A: TENNCARE OPERATIONS STATEM	ENT OF REVENUES	S AND EXPENSE	ES	
	Current	Year	Previous Year	
	Current Period	Year to Date Total	Total	
Member Months	396,757	793,277	1,576,120	
DEVENUEO.				
REVENUES:	50 700 004	404 000 000	044 440 000	
TennCare Capitation	52,788,361	104,690,869	241,142,939	
2. Investment	627,699	1,154,183	3,617,182	
3. Other Revenue	0	0	135	
State Admin Revenue	15,761	232,828	1,249,104	
IBNR / Capitation Revenue Receivable	4,451,604	29,786,076	18,842,234	
Premium Tax	1,076,537	1,069,666	(322,160)	
4. TOTAL REVENUES (Lines 1 to 3)	58,959,962	136,933,622	264,529,434	
EXPENSES:				
Medical and Hospital Services:				
5. Capitated Physician Services	379,802	766,221	1,657,105	
6. Fee-For-Service Physician Services	5,704,768	13,611,966	21,152,510	
7. Inpatient Hospital Services	33,612,024	79,325,406	126,698,899	
8. Outpatient Services	(78,558)	26,153	3,336,119	
9. Emergency Room Services	2,819,663	7,169,729	11,477,633	
10. Mental Health Services	17,888	33,996	18,409	
11. Dental Services (Capitated & FFS)	3,651	3,305	12,498	
12. Vision Services (Capitated, FFS & Opthamology)	182,622	400,243	823,292	
13. Pharmacy Services (Capitated & FFS)	(5,252)	(8,834)	36,872,922	
14. Home Health Services	92,028	207,671	439,080	
15. Chiropractic Services	0	0	0	
16. Radiology Services	52,363	100,249	156,046	
17. Laboratory Services	7,581,782	18,041,270	24,737,079	
18. Durable Medical Equipment Services	1,740,143	4,171,482	6,911,188	
19. Transportation Services (Capitated)	1,173,252	2,434,399	4,500,642	
20. Outside Referrals	0	0	0	
21. Medical Incentive Pool and Withhold Adjustments	0	0	0	
22. Occupancy, Depreciation, and Amortization	0	0	0	
23. Other Medical and Hospital Services (Provide Detail)				
Surgery - Orthopedic - FFS Office	0	0	0	
MCO Delegated Services	0	0	0	
Allergy & Immunology FFS Office & Other	1,478,388	2,959,248	6,972,921	
Counselors/Therapists	0	0	0	
Otolaryngology - FFS Office	386,556	799,554	1,206,908	
Anesthesiology - FFS Hosp & Other	840,111	1,718,654	3,255,732	
Gastroenterology	12,158	20,035	30,454	
Preventive Medicine	839,272	1,587,381	3,149,797	
Ped Emergency Medicine - FFS Hospital	0	0	0	
Miscellaneous	812,564	857,853	284,075	
IBNR	0	0	0	
Risk Share	0	0	2,589,946	
24. Subtotal (Lines 5 to 23)	57,645,225	134,225,981	256,283,255	
25. Reinsurance Expenses Net of Recoveries	0	0	0	
LESS:				
26. Copayments	0	0	0	
27. Subrogation	100,758	204,810	132,638	
27a Recoveries	566,207	868,535	950,712	
28. Coordination of Benefits	0	0	0	
29. Subtotal (Lines 26 to 28)	666,965	1,073,345	1,083,350	
30. TOTAL MEDICAL AND HOSPITAL (Lines 24 and 25 less 29)	56,978,260	133,152,636	255,199,905	
O. TOTAL MEDICAL AND HOOF HAL (LINES 24 and 20 1655 25)	30,970,200	100, 102,000	200, 199,900	

Report #2A (Continued): TENNCARE OPERATIONS ST.	ATEMENT OF DEV	FNIIFS AND FY	PENSES	
Report #2A (Continued). TENNICARE OFERATIONS 31	Current			
			Previous Year	
	Current Period	Year to Date Total	Total	
Administration:				
31. Compensation (Including Allocated Costs)	2,293,766	4,570,024	9,711,431	
32. Marketing (Including Allocated Costs)	2,687	3,340	6,931	
33. Premium Tax Expense	1,180,251	2,321,531	5,259,768	
34. Occupancy, Depreciation and Amortization (Including Allocated Costs)35. Other Administration (Provide detail)	223,471 0 0	431,167	948,249	
Printing	52,925	128,623	271,087	
Rent/Utilities	0	0	0	
Franchise, Excise & Property Taxes	0	0	0	
Postage	69,682	152,901	153,139	
Legal Fees Liquidated Damages	700 316,100	2,377 616,740	6,993 1,203,280	
Outside Services	110,281	210,546	329,948	
Board & Committee Fees	0	0	0	
Auditing, actuarial and other consulting services	0	0	0	
Books & Subscriptions	495	856	3,328	
Dues, Fees & Licenses	2,883	3,222	53,148	
Education & Seminars Meals & Entertainment	2,190 553	2,498 828	2,134 1,627	
Office Supplies	312	354	1,622	
Minor Equipment	0	0	22	
Travel	2,512	3,651	6,068	
Wellness Program	0	0	0	
Leases & Rentals of equipment	0	0	0	
Repairs/Maintenance Agreements	0	387	902	
Telephone/Beepers/Cellular Phones	19	46	124	
Temp/Contract Personnel Provision for Loss Contracts	6,641 0	13,128 0	56,759 0	
Risk Banding Reserve	0	0	(4,053,559)	
Program Run Out Expense	0	0	0	
State Admin	(5,169,948)	(10,113,803)	(17,059,131)	
Miscellaneous Expense Total DIRECT Expenses	1,312 (903,168)	1,785 (1,649,799)	655,976 (2,440,154)	
Other ALLOCATED Expenses (Provide detail)	(303,103)	(1,043,133)	(2,440,104)	
Care 7-2-071-2-27poness (1707-180-1804)				
Rent/Utilities	132,840	263,984	568,844	
Printing	51,072	58,919	141,915	
Postage Legal Fees	58,036 93,165	145,264 186,194	413,518 189,293	
Outside Services	362,874	690,216	954,943	
Board & Committee Fees	33,345	66,973	89,638	
Survey Fees	28,889	69,758	65,330	
Telephone/Beepers/Cellular Phones	50,605	110,137	240,337	
Books & Subscriptions	53,721	73,297	82,708	
Minor Equipment	2,597	49,913	43,690	
Computer Supplies Dues, Fees & Licenses	0 141,003	0 167,218	289 356,822	
Education & Seminars	10,413	18,087	58,092	
Meals & Entertainment	9,349	16,277	28,996	
Office Supplies	22,561	45,609	129,773	
Travel	23,780	41,777	78,995	
Miscellaneous Expense	41,874	78,534	279,964	
Franchise, Excise & Property Taxes & Sales/Use Tax Insurance	47,454 97,751	94,907 184,741	108,812 387,966	
Leases & Rentals of equipment	25,683	60,321	145,200	
Repairs/Maintenance Agreements	128,053	218,197	538,554	
Relocation Expense Total	0	0	13,692	
Training and Orientation Total	0	0	0	
Temp/Contract Personnel	155,275	305,345	873,620	
Covenant Management Fees	409,363	818,726	1,468,156	
Total ALLOCATED Expenses	1,979,703	3,764,394	7,259,147	
36. TOTAL ADMINISTRATION (Lines 31 to 36)	1,076,535	2,114,595	4,818,993	
FIT & Excise Tax	0	0	1,295,965	
37. Total Other Expenses:	0	0	1,295,965	
38. TOTAL EXPENSES (Lines 30 and 37 and 37A)	58,054,795	135,267,231	261,314,863	
20 NET INCOME (LOSS) /Line 4 loss Line 20)	005.405	4.000.001	0.044.571	
39. NET INCOME (LOSS) (Line 4 less Line 38)	905,167	1,666,391	3,214,571	